

INTERNATIONAL SALES M/F

MIDDLE EAST - AFRICA

THE COMPANY

Hoffmann Dental Manufaktur is a smaller medium sized enterprise based in Berlin-Tempelhof. Since more than 110 years we are producing medical devices for dentists and dental technicians, which we distribute throughout the world. As a specialist for luting and lining cements on zincphosphate base we are market leader in Germany as well as some other countries. 40.000 applications per day show how dentists worldwide confide in our products.

YOUR ROLE

In this position you will be responsible for establishing and maintaining positive working relationships with key distributors in order to build up or strengthen our position in relevant export markets. Identifying and pursuing new business opportunities in Africa and the Middle East will be your main focus. The job will require travelling in these regions on a regular basis.

EDUCATION AND EXPERIENCE:

- BA degree in business administration or alike
- Minimum 3 years of professional experience in sales, preferably in pharmaceuticals or dental industry
- Fluency in written and spoken English, Arabic and French
- International personality
- Confident use of MS Office applications
- Self-motivating and goal-oriented working manner

PERSPECTIVE

You will be a member of an international team, working in the vibrating city of Berlin given ample space for creativity. In addition we offer flexible work schedules for committed mothers and fathers.

APPLICATION

Please send your CV and documents to: Hoffmann Dental Manufaktur GmbH, Komturstraße 58-62, 12099 Berlin, att. Ms Yvonne Hoffmann, T (0049) 030 8510273, F 030 82704540,

hoffmann@hoffmann-dental.com; www.hoffmann-dental.com